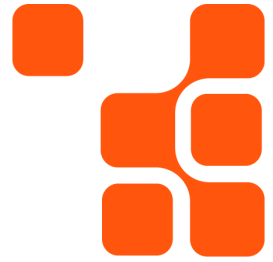


Abhas

Chief Business Officer and GM, Applied AI
Global



As Chief Business Officer and GM of Applied AI, Abhas leads Cloudera's efforts to drive the adoption and scaling of AI solutions across the company's most strategic customer accounts and partners. In addition, he oversees corporate strategy, where he is tasked with driving growth and innovation and making appropriate build/buy/partner decisions, including pricing and packaging, corporate development, strategic partnerships, and Cloudera's innovation accelerator to launch new products. He has previously served as Chief Strategy Officer, Chief of Staff, and Vice President for Business Transformation at Cloudera. Prior to the Cloudera/Hortonworks merger, he helped scale Hortonworks' go-to-market efforts as global head of customer innovation and value sales. A management consultant by training, he is passionate about driving action and change in the society and has led projects with multiple organizations including the World Economic Forum, Founders of the Future, and other nonprofits.