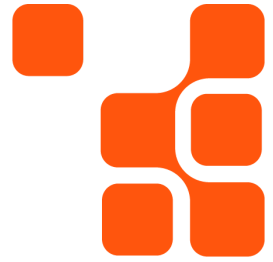

Brian Rosso

Chief Revenue Office
Global



As chief revenue officer, Brian leads the company's global go-to-market organization, which includes direct sales, channel partners, and strategic alliances. He brings nearly three decades of enterprise technology sales leadership experience, having led teams across multiple industries. Brian focuses on building high-performing, customer-centric sales organizations, scaling predictable revenue engines, and developing a partner ecosystem that accelerates growth. Since joining Cloudera in 2014, Brian has held multiple leadership roles across the organization. Prior to Cloudera, he held senior sales and leadership positions at several leading technology companies, where he worked with large enterprises on complex digital transformation initiatives and multi-year strategic deals. Brian holds a Bachelor of Science degree in accounting from Towson University.