## **Abhas**

## **CHIEF STRATEGY OFFICER**

As chief strategy officer, Abhas leads the overall corporate strategy for Cloudera and is responsible for creating the company vision, building the business and customer target operating model, communicating that with key stakeholders via clearly defined OKRs, and executing key transformational initiatives to realize that plan. He's also tasked with driving growth and innovation and making appropriate build/buy partner decisions, including pricing and packaging, corporate development, and Cloudera's innovation accelerator to launch new products. Previously, he served as chief of staff and vice president for business transformation at the company. Prior to the Cloudera/Hortonworks merger, he helped scale Hortonworks' go-to-market efforts as global head of customer innovation and value management. A management consultant by training, he is passionate about driving action and change in the society and has led projects with multiple organizations including the World Economic Forum, Founders of the Future, and other nonprofits.