Overview

Cloudera Mistral OEM Partnership

Every business and employee is using AI today; productivity is up, but it's not showing up in ROI. The problem is, everyone's using AI in the same way - chatbots, coding assistance, content creation and personal assistance. For real ROI to show up, AI needs to be embedded in decision making, mission critical operations and business workflows. That's hard to do, because frontier models are only trained on general knowledge, they lack business context and don't have access to institutional knowledge.

That's where the Cloudera and Mistral partnership comes in. Enterprises can build intelligence for their business while maintaining full control of their data, IP and costs with Sovereign AI. Data is the biggest advantage, so trading data for intelligence should never be an option.

Mistral's suite of open-weight, high-performance, specialized foundation models and customization tools run directly on Cloudera making it easy to build custom intelligence grounded in your data. It enables businesses to run AI privately, anywhere and embed it into their business applications in the cloud, on premises, in air-gapped environments, or on sovereign cloud. Cloudera delivers the governed context that the models need to transform decades of private institutional data into domain-specific competitive intelligence.

There are no trade offs, businesses customize and fine-tune models directly on their governed enterprise data without risking IP exposure to realize real ROI with AI at predictable costs.

What's unique about this partnership

Through this strategic OEM partnership, Cloudera packages Mistral's foundational and specialized models and toolsets natively into the Cloudera Anywhere Cloud Platform, delivering complete, end-to-end enterprise AI solutions. Mistral models are embedded into Cloudera's unified data fabric, security models and integrated with Cloudera data services, providing the governed, auditable context required to produce reliable, trustworthy business outcomes.

Example Iconic Use Cases

Financial services

Risk & regulatory automation: KYC/AML, sanctions, regulatory reporting

Customer 360 automation: PII-safe onboarding, retention, x-sell/upsell

Search: policies, credit/underwriting, claims, research

Public Sector

Citizen AI Assistant & Search: legal, employment, healthcare

AI-Powered operations: onboarding, compliance, AI assistant

Custom Models: multi-agent & domain specific

Healthcare

Regulatory & compliance: safety, filing support, compliance check

Clinical development AI assistants: trial design and execution workflows

Pharma & commercial ops: Commercial insights & sales operations

Telecom

Products offered

- **Mistral Studio on Cloudera Anywhere Cloud**: For building, testing and running AI agents, agentic workflows and AI applications
- **Mistral Vibe for Work on Cloudera Anywhere Cloud**: For business users to assist with automating their routine work using their data (in apps, documents, audio files, video files, etc)
- **Mistral Vibe for Code on Cloudera Anywhere Cloud**: For developers to write, test, and modernize their code
- **Mistral Forge on Cloudera Anywhere Cloud**: For custom AI transformation projects and iconic use cases that are strategic, impactful, urgent, and feasible

Key Benefits

- Unlock immediate AI business value through end-to-end multimodal agentic workflows, such as chat with your data and coding assistants.
- Safeguard intellectual property while accelerating enterprise intelligence by developing agentic workflows in private clouds to prevent data exposure. It also mitigates SaaS security risks and avoids volatile token pricing.
- Build customer trust with enterprise-grade AI, combining advanced LLMs with Cloudera's end-to-end security, governance, auditing, and lineage tracking across all model interactions.
- Bring AI directly to your data to remove data egress charges, reduce movement costs, minimize latency, and ease compliance bottlenecks.
- Tailor AI systems to organizational requirements through targeted model fine-tuning, retraining, and customized workflow engineering.
- Maintain operational flexibility with deployment options spanning cloud, on-premises, air-gapped, and sovereign environments.

Customer care agents: plans/billing support, personal offers

Contact center agent assistant: account content, suggested replies

Field operations copilots: incident troubleshooting, site/config

Manufacturing

Technical drawing analysis: Extraction & Autochecks

Shop Floor Automation: Language Robot Analysis

Search for design process: policies, credit/underwriting, claims, research

Oil and Gas

Smart industry agents: maintenance and asset optimization assistants

HSE safety and compliance: reporting, contracts/RFPs

Power trading AI assistants: fundamentals synthesis, scenarios, workflows

CLOUDERA **Cloudera, Inc. | 6220 America Center Dr, 5th Fl, San Jose, CA 95002 USA | cloudera.com**

Cloudera is the only hybrid data and AI platform company that large organizations trust to bring AI to their data anywhere it lives. Unlike other providers, Cloudera delivers a consistent cloud experience that converges public clouds, on-prem data centers, and the edge, leveraging a proven open-source foundation. As the pioneer in big data, Cloudera empowers businesses to apply AI and assert control over 100% of their data, in all forms, improving security, governance, and real-time and predictive insights. The world's largest brands across all industries rely on Cloudera to transform decision-making and ultimately boost bottom lines safeguard against threats, and save lives.

To learn more, visit Cloudera.com and follow us on LinkedIn and X.

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