POWER THE DIGITAL INSURANCE EVOLUTION WITH DATA

DISRUPTION IN THE INDUSTRY



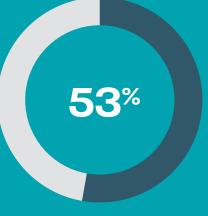
The Insurance Industry is rapidly evolving. As customers demand seamless experiences with less friction, organizations are looking to capitalize on data through artificial intelligence and machine learning to reduce costs and transform claims management, underwriting, customer service, and fraud detection.

"True technological "disruption" (i.e., innovation) almost never begins with a single invention; rather, it begins when a community emerges to support it."¹

Consumers Seek Insurers With Digital Capabilities



Of consumers say they are likely or more likely to switch providers due to a lack of digital capabilities²



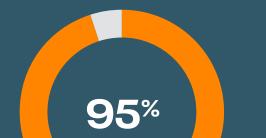
Of consumers aged 18-24 said they were likely to use digital channels to engage with insurers within the next 90 days²





And the pandemic drove an increase in demand for virtual claims processing³

Insurers Must Accelerate Digital Strategies



"The pace of change will accelerate as brokers, consumers, financial intermediaries, insurers, and suppliers become more adept at using advanced technologies to enhance decision making and productivity, lower costs, and optimize the customer experience."⁵



IT SPENDING EVOLUTION, FORECASTS 2022, USD⁶



APAC Life Insurance IT spend is the highest of all regions aligned with its fast market growth

TOUCHLESS CLAIMS - A MAJOR AREA OF FOCUS

60%

Of Insurance executives identify touchless claims as the innovation with the most significant potential to drive efficiency⁷



Growth in telematics by 2024⁸



TELEMATICS STAND TO MAKE AN IMPACT



of consumers would allow a telematics device to capture their driving behavior if it resulted in a discount⁹

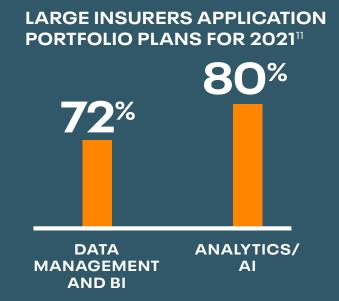
UNLOCK INSIGHT WITH DATA AND ANALYTICS

"...the fuel to drive an omnichannel, integrated ecosystem, personalized and contextual experience is data."¹⁰

Data As The Foundation For Insurance User Experience



Small, Medium and Large Insurers are placing their greatest application portfolio priorities on Data management, Bl, and Analytics/Al



Delight Customers and Drive Results

ENHANCE CUSTOMER EXPERIENCE, DRIVE GROWTH AND PREVENT FRAUD



Submission of fully digital claims reduced the average time to payment by up to 5.5 days¹²



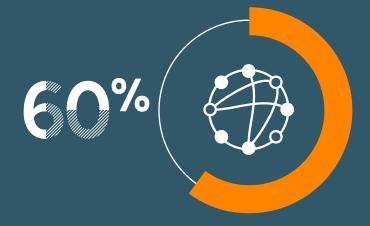


Growth in sales volume over a two year period after launching a streamlined underwriting program¹³

Using Big Data to Detect Fraud





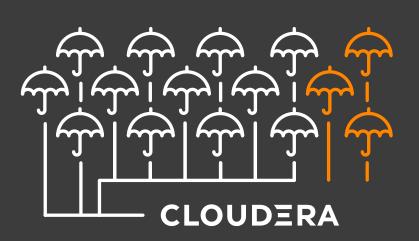


Higher fraud detection rates when insurers implement a Big Data platform¹⁴

CLOUDERA IS TRANSFORMING INSURANCE WITH DATA AND ANALYTICS



of the **top 15 insurance companies** across the globe run on Cloudera



Cloudera Data Platform



HYBRID CLOUD



DATA LIFECYCLE





CDP is an enterprise data platform that manages and secures the data lifecycle in any cloud or data center. A shared data experience (SDX) applies consistent security and governance.

CUSTOMER SUCCESS



CZ Group, a Netherlands-based health insurance institution with 3.8 million policyholders, is driving best-in-class customer service in health insurance through modern analytics.

Learn more about CZ Group's success with Cloudera.



A multinational insurance company uses Cloudera Data Platform to enable self-service data and compute provisioning. Teams gained the same user experience between on premises and in the cloud enabling consistent and secure experiences.

Read the Case Study

Learn more about Cloudera in Insurance

CLOUDERA

- ¹ Willis Towers Watson, Quarterly InsurTech Briefing Q1 2021, April 2021
- ² Pwc, COVID-19, consumers and coverage: Survey shows what insurance buyers want now, June 2020
- ³ Property casualty 360.com, Where is auto tech driving insurance?, May 2021
- ⁴ Deloitte, 2021 Insurance Outlook, December 2020
- ⁵ McKinsey & Company—Insurance 2030—The impact of Al on the future of insurance
- ⁶ Celent, IT Spending in Insurance, Sept 2020 (paywall)
 ⁷ Intelligent Insurer, Report: Embrace Touchless and Virtual Claims to Resolve Customer Pain Points, 2021
- ⁸ Property casualty 360.com, Where is auto tech driving insurance?, May 2021
- ⁹ Nationwide.com, Survey: Consumers are more ready to use telematics than in years past, December 2020
- ¹⁰ Celent.com, Data as the Foundation for Insurance User Experience, May 2021
- ¹¹ Celent.com, North America Property/Casualty CIO Pressures and Priorities, February 2021
- ¹² Businesswire.com, Surge in Digital Home Insurance Claims During COVID-19 Drives Faster Cycle Times and Improved Customer Satisfaction, J.D. Power Finds, February 2021
- ¹³ McKinsey & Company, Rewriting the rules: Digital and Al-powered underwriting in life insurance, July 2020
- ¹⁴ Research and Markets, Big Data in the Insurance Industry: 2018 - 2030 - Opportunities, Challenges, Stategies & Forecasts, August 2018

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